



# Banca Popolare di Sondrio

## **BOARD OF DIRECTORS APPROVES RESULTS AS OF 30 JUNE 2025**

**NET PROFIT OF € 336.2 MILLION  
BEST HALF-YEAR RESULTS IN THE BANK'S HISTORY  
(+27.6% y/y)**

**ROE AT 16.8%**

**SOLID GROWTH IN CORE BANKING ACTIVITIES  
(€ 783.2 million; +4.3% y/y)**

**NET INTEREST INCOME INCREASES FURTHER  
(€ 555.7 million; +3.3% y/y)**

**NET COMMISSIONS SIGNIFICANTLY UP, MAINLY IN ASSET MANAGEMENT  
AND BANCASSURANCE  
(€ 227.5 million; +7.0% y/y)**

**STRONG SUPPORT TO THE REAL ECONOMY  
(€ 3.7 billion in new loans to households and businesses; +36.8% y/y)**

**ASSET QUALITY REMAINS HIGH  
(net NPL ratio at 1.1%)**

**EXCELLENT OPERATING EFFICIENCY  
(Cost/income ratio at 38.9%)**

**CET1 RATIO AT 15%<sup>1</sup> AND TOTAL CAPITAL RATIO AT 17.5%<sup>1</sup>**

**SOLID LIQUIDITY POSITION  
(LCR 170%; NSFR 131%; free refinanceable assets at € 11 billion)**

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*"We achieved extremely positive results in the second quarter of 2025 as well. We are thus closing the best half-year in our bank's history, with net profit of € 336.2 million, up 28% on last year. The commitment of our people is reflected in core banking revenues, which grew by over 4%. The high levels of capital adequacy, liquidity and asset quality indicators attest to the solidity of our financial structure, while in terms of efficiency we are once again at the top of the Italian banking system", said **Mario Alberto Pedranzini, Chief Executive Officer and General Manager of Banca Popolare di Sondrio.** "Following the Public Tender and Exchange Offer launched by BPER Banca, we have officially become part of the BPER Group. Joining the new Group is a completely new experience for Banca Popolare di Sondrio, which has built its 154-year history in complete autonomy, without ever merging with other entities, demonstrating its ability to grow internally to become the seventh largest Italian bank. The last few years have been intense, characterised by radical changes and very challenging crises, which the employees of Banca Popolare di Sondrio have faced with a spirit of service and determination. The Bank is now in excellent health. It is a valuable Bank, made up of capable people who will be able to carry on the legacy of Popolare di Sondrio and find their place in the projects and developments of the BPER Group".*

**Sondrio, 5 August 2025** - The Board of Directors of Banca Popolare di Sondrio, which met today under the chairmanship of Pierluigi Molla, examined and approved the consolidated half-year financial report as at 30 June 2025, which closed with a net profit of € 336.2 million, the best half-yearly result in the bank's history.

For supervisory reporting purposes and for the calculation of the CET1 ratio, the Board of Directors also resolved to restate the dividend payout for the current financial year, setting it at 75%, in line with that of the BPER Banca Group, of which Banca Popolare di Sondrio is now part following the outcome of the Public Tender and Exchange Offer launched by the latter.

Below are some **details on the most significant economic and financial indicators:**

- the **result for the period**, net of taxes of € 156.1 million, was positive at € 336.2 million, reflecting the increase in **core banking activities**, which generated revenues of € 783.2 million (+4.3% compared to 30 June 2024; **net interest income** +3.3% and **net commissions** +7.0%). This figure also includes the positive results from **financial assets** of € 68.2 million and benefits from the reduction in **net value adjustments** amounting to € 32.3 million (-68.7%), while it was affected by an increase in

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**operating costs**, which amounted to € 332.7 million (+4.7%). The cost-income ratio stood at 38.9%, in line with the 2024 figure. Following the achievement in July 2024 of the target level of the Interbank Deposit Protection Fund, the related contribution requested from banks, which had amounted to € 21.3 million in the comparison period, no longer applies;

- **capital ratios**<sup>1</sup> remain high, well above regulatory requirements. Specifically, CET1 stood at 15%, while Total Capital stood at 17.5%. These levels incorporate the self-financing component on the assumption of a payout of 75% and the positive contribution to equity of the fair value measurement of the investment property portfolio, quantified in approximately 50 basis points;
- the **gross impaired loans ratio**, summarised by the gross NPL ratio, fell to 2.9% from 3.8% at 30 June 2024. The incidence of net impaired exposures, which incorporates the high level of provisions, stood at 1.1%, also down significantly compared to the first half of 2024, when it was 1.6%;
- the **coverage ratios of impaired loans** remained at particularly high levels. Specifically, compared to the end of 2024, the **coverage ratio of total non-performing loans** stood at 63.6% from 62.3%, the coverage ratio of **unlikely-to-pay** stood at 58.5 % and that relating solely to **positions classified as bad loans** stood at 84.2%.

The coverage ratio for **performing loans** stood at 0.77%;

- the **cost of risk** stood at 18 basis points, one third of the figure reported in 2024, equal to 53 basis points, also reflecting significant value recoveries on certain impaired positions. The **default rate** stood at 1.1%, stable compared to 31 December 2024;
- the **Texas ratio**, the ratio of total net impaired loans to tangible equity, fell to 9.2% from 9.7% in December 2024;
- **direct customer deposits** amounted to € 45,034 million (+1.2% compared to the end of 2024). The component from institutional investors increased since the beginning of the year, mainly thanks to the placement of new bonds, in line with the funding plan; the remaining portion of direct deposits remained stable;
- **indirect deposits** amounted to € 54,646 million, up from € 52,149 million at the end of 2024 (+4.8%). Assets under administration amounted to € 45,724 million, compared to € 43,837 million at 31 December 2024 (+4.3%). Assets under management amounted to € 8,922 million, compared to € 8,312 million at the end of 2024 (+7.3%), with net inflows of approximately € 500 million<sup>(2)</sup>, in further increase compared with the positive trend observed in the previous year;
- **insurance deposits** amounted to € 2,282 million compared to € 2,190 million at 31 December 2024 (+4.2%), with positive net inflows of approximately € 90 million<sup>(2)</sup> significantly up compared to the positive performance recorded in June 2024;
- **loans to customers** amounted to € 36,593 million, up from € 35,027 million at the end of 2024 (+4.5%). Disbursements for the period showed significant growth, reaching approximately € 3.7 billion, compared to € 2.7 billion in the same period of the previous year (+36.8%);

- **liquidity indicators**, both short-term (Liquidity Coverage Ratio) and medium-term (Net Stable Funding Ratio), continue to show significant margins compared to the minimum regulatory requirements. The Liquidity Coverage Ratio stood at 170%, while the Net Stable Funding Ratio stood at 131%;
- the results of **subsidiaries and associates** remain positive. Of particular note are the economic results achieved by Factorit and BPS (Suisse), which amounted to a total of € 39.4 million, a further significant increase compared to the same period last year (+18.3%).

Income results (millions of euros)	30/06/2025	30/06/2024	Change
Result from core banking activities	783.2	750.7	+4.3%
of which net interest income	555.7	538.1	+3.3%
of which net commissions	227.5	212.7	+7.0%
Result from financial activities	68.2	69.5	-1.9%
Result of other fin. activities at FVTPL	2.9	-7.4	n.s.
Intermediation margin	854.3	812.9	+5.1%
Net value adjustments (*)	32.3	103.3	-68.7%
Operating costs (*) (**)	332.7	317.8	+4.7%
System charges (**)	0	21.3	n.s.
Profit before tax	492.3	387.2	+27.2%
Net profit	336.2	263.6	+27.6%

The result of financial activities consists of the sum of items 70 - 80 - 90 - 100 of the income statement, net of gains/losses from the disposal of receivables included in Value adjustments (losses of 0.2 million in the first half of 2025).

The result of other financial assets measured at FVTPL consists of item 110 of the income statement.

(\*) Net value adjustments consist of the sum of items 130 - 140 - 200 a) of the income statement and include gains/losses on the disposal of receivables (losses of 0.2 million in the first half of 2025).

(\*\*) The costs for stabilising the banking system have been separated from other administrative expenses and shown separately.

Balance sheet results (million euro)	30/06/2025	31/12/2024	Change
Direct customer deposits	45,034	44,500	+1.2%
Indirect customer deposits	54,646	52,149	+4.8%
- of which assets under administration	45,724	43,837	+4.3%
- of which assets under management	8,922	8,312	+7.3%
Insurance deposits from customers	2,282	2,190	+4.2%
Total customer deposits	101,962	98,839	+3.2%
Net loans to customers*	36,593	35,027	+4.5%

Performance indicators	30/06/2025	31/12/2024	30/06/2024
Cost-income ratio	38.9%	39.0%	39.1%
Cost of credit risk	0.18%	0.53%	0.60%
Gross NPL ratio	2.9%**	2.9%	3.8%
CET 1 ratio - phased-in <sup>1</sup>	15.0%	15.4%	15.9%
Total Capital ratio - phased-in <sup>1</sup>	17.5%	18.2%	18.8%

(\*) Includes loans to customers (Item 40b), excluding securities not arising from securitisation transactions, and loans at fair value included in Item 20 c).

(\*\*) In relation to the Decision issued by the ECB on 29 April 2025 following the inspection activity concerning credit and counterparty risk already described in the Financial Statements as at 31 December 2024, potential reclassification issues emerged on certain positions for prudential reporting purposes. The bank continued its discussions with the ECB on these issues, also in relation to events subsequent to the start of the inspection and updated methodologies, as a result of which the Bank adjusted its classifications for supervisory reporting purposes. Following the communication received from the ECB on July 22, 2025, a classification difference remains on a limited number of positions, reported as performing in the consolidated half-year financial report (gross cash exposure of € 82 million; net € 56 million). The use of the disclosure classification in determining the gross NPL ratio would bring the indicator from 2.9% to 3.1% (net NPL ratio from 1.1% to 1.2%), with no significant impact on the income statement.

The following comments refer to the figures presented in the attached "Summary of Reclassified Consolidated Income Statement".

### **The Group's economic performance**

Consolidated **net profit** as at 30 June 2025 amounted to € 336.2 million, compared with € 263.6 million in the same period of the previous year (+27.6%). This result derives from consolidated gross profit of € 492.3 million, from which taxes of € 156.1 million must be deducted, corresponding to a tax rate of 31.7%.

**Net interest income** amounted to € 555.7 million, up 3.3% compared to 30 June 2024. In a context characterised by a significant decline in market rates, net interest income continued to show resilience, recording a moderate decline. The contribution to net interest income from the proprietary portfolio remains significant, albeit declining, while the component deriving from tax credits and factoring activities showed growth.

**Net fees and commission income from services**, amounting to € 227.5 million, showed a significant increase (+7%) compared to € 212.7 million in the comparison period, reflecting the bank's solid commercial positioning in customer services. Within the various segments, growth attributable to commissions from Bancassurance and Assets under Management stood out. The contribution from the activities of the subsidiaries Factorit and BPS (Suisse) remained significant.

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The **result from financial activities** was positive at € 68.2 million, albeit slightly down compared to € 69.5 million recorded in the same period last year (-1.9%). **Dividends** received amounted to € 5.9 million, up compared to € 3.2 million as at 30 June 2024 (+83.5%). The **result from trading activities** amounted to € 41.1 million, compared to € 56.5 million in the same period of the previous year (-27.3%). **Gains on disposals or repurchases** amounted to € 21.3 million, compared with € 9.8 million in June 2024.

The **result from other financial assets at fair value** was positive at € 2.9 million, an improvement on the figure recorded in the comparative period (€ 7.4 million of losses). Within this area, the component relating to loans to customers was negative at € 1.4 million, compared with € 6.8 million of losses recorded in June 2024.

**Intermediation margin** therefore amounted to € 854.3 million, compared with € 812.9 million in the same period of the previous year (+5.1%), confirming the solid performance of the core banking activities.

**Net value adjustments** amounted to € 32.3 million compared to € 103.3 million in the comparison period (-68.7%), benefiting from the positive performance of the loan portfolio, the progressive derisking implemented over the years, as well as the recovery of value relating to certain impaired positions. **Managerial overlays**, particularly those related to the future update of the AIRB models and so-called novel risks, amounted to approximately € 50 million, in line with the figure at the end of 2024.

For a clearer understanding of the amount of net value adjustments, the following should be noted:

- item 130 of the income statement, which refers to exposures to customers and banks in the form of both loans and securities, amounts to € 33.8 million and consists almost entirely of adjustments relating to financial assets measured at amortised cost;
- item 140, relating to gains/losses from contractual amendments without cancellations, arising from changes in contractual cash flows, was negative for € 3 million in the reference period;
- the aggregate of the above items therefore amounts to € 36.8 million.

Taking into account the € 4.7 million of releases from past net provisions for credit risk on commitments and guarantees and the loss on disposal of impaired loans of € 0.2 million, the above net value adjustments amount to € 32.3 million.

The ratio of net value adjustments (€ 32.3 million) to net loans to customers (€ 36,593 million), the so-called annualised **cost of credit**, was therefore 0.18%, compared to 0.60% at the end of June 2024.

The **net result from financial operations** amounted to € 822.0 million, compared with € 709.5 million in the same period of the previous year (+15.9%).

**Operating costs** increased (+4.7%) to € 332.7 million compared to € 317.8 million in the same period last year. Staff expenses amounted to € 161.5 million, up 6.6% from € 151.6



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million in the same period last year, reflecting the effects of the salary increase envisaged in the renewed banking sector contract, as well as the growth in the number of employees. Other administrative expenses amounted to € 176.5 million, compared to € 149.2 million in the reference period (+18.3%), mainly reflecting extraordinary expenses related to the Public Tender and Exchange Offer offer launched by BPER Banca and also incorporating the increase in IT costs provided for in the 2025-2027 Business Plan. Overall administrative expenses therefore amounted to € 338.1 million, up from € 300.8 million in the comparison period (+12.4%).

Net provisions for risks and charges amounted to € 7.8 million, compared with € 22.5 million in the same period last year.

Adjustments to tangible and intangible assets amounted to € 34.5 million, essentially stable compared to € 34.4 million in the first half of 2024 (+0.1%).

Other operating income and expenses were positive, amounting to € 47.6 million, compared with € 39.9 million (+19.3%) in the same period of the previous year.

In light of the above, the **cost-income ratio**, calculated as the ratio of operating costs to net banking income, was 38.9%, in line with the 2024 figure.

The **operating result** therefore amounted to € 489.3 million, compared to € 391.7 million in June 2024 (+24.9%).

Following the achievement in July 2024 of the target level of the Interbank Deposit Protection Fund, the related contribution requested from banks, which had amounted to € 21.3 million in the comparison period, was no longer required.

**Gains/losses on equity investments and other investments** showed a positive balance of € 20.3 million compared to € 18.4 million in the comparison period, mainly determined by the positive of Arca Holding S.p.A. and Arca Vita S.p.A.

The **overall result before taxes** was therefore € 492.3 million, compared with € 387.2 million as at 30 June 2024. Finally, after deducting **income taxes** of € 156.1 million, the **net profit for the period** amounted to € 336.2 million, compared to € 263.6 million in the first half of 2024 (+27.6%).

### **Balance sheet aggregates**

**Direct funding from customers** amounted to € 45,034 million (+1.2% compared to the end of 2024). The component from institutional investors increased since the beginning of the year, mainly thanks to the placement of new bonds, in line with the funding plan; the remaining part of direct deposits remained stable.

**Indirect deposits** amounted to € 54,646 million compared to € 52,149 million at the end of 2024 (+4.8%). **Assets under administration** amounted to € 45,724 million compared to € 43,837 million as at 31 December 2024 (+4.3%). **Assets under management** amounted to € 8,922 million compared to € 8,312 million at the end of 2024 (+7.3%), with net inflows of approximately € 500 million<sup>(2)</sup>, in further increase compared to the positive trend recorded in the previous year. **Insurance deposits** amounted to € 2,282

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million compared to € 2,190 million as at 31 December 2024 (+4.2%), with net inflows of approximately € 90 million<sup>(2)</sup>, significantly up on the positive performance recorded in June 2024. **Total customer deposits** therefore stood at € 101,962 million, up from € 98,839 million at the end of 2024 (+3.2%).

**Net loans to customers** amounted to € 36,593 million, up from € 35,027 million at the end of 2024 (+4.5%).

Net loans to customers classified as stage 2 amounted to € 3,735 million, accounting for 10.2% of total net loans to customers, down from € 4,379 million in the same period last year.

**Net impaired loans** amounted to € 397 million, essentially stable compared to € 398 million at 31 December 2024 (-0.4%). They accounted for 1.1% of total net loans, stable compared to the end of 2024. Coverage levels remained particularly high, with the ratio of total impaired loans standing at 63.6%, up from 62.3% at the end of 2024.

In this context, net **bad loans** amounted to € 50 million, representing 0.14% of total loans to customers, substantially unchanged compared to the end of 2024 (0.13%). The coverage ratio was in line with the end of the previous year, standing at 84.2%.

Net **unlikely-to-pay** amounted to € 294 million, up from the end of 2024, with coverage remaining essentially unchanged at 58.5%. They accounted for 0.8% of total loans, in line with the end-2024 figure.

**Net impaired exposures past due and/or in arrears** amounted to € 53 million, down from € 85 million at the end of 2024 (-38%), with a coverage ratio of 21.2% compared to 18.7% at the end of 2024 and an incidence on total loans of 0.14%, down from the previous year (0.24%).

The coverage ratio for performing loans stood at 0.77%, slightly down from 0.85% as at 31 December 2024; the level of positions classified as stage 2 was 5.1%, down from 6.0% as at 31 December 2024.

**Financial assets**, represented by proprietary securities and derivatives, amounted to € 13,297 million, an increase of € 528 million (+4.1%) when compared with the volumes recorded at the end of 2024. More specifically: **financial assets held for trading** rose from € 174 million at the end of 2024 to € 278.7 million (+60.2%); **other financial assets mandatorily measured at fair value** increased to € 353.6 million (+6.9%); **financial assets measured at fair value with an impact on comprehensive income** rose from € 2,656 million at the end of 2024 to € 2,937 million (+10.6%), while the volume of **financial assets measured at amortised cost** increased from € 9,607 million at the end of 2024 to € 9,728 million (+1.3%). The total volume of Italian government bonds stood at € 5,951 million, up (+2.7%) compared to € 5,794 million at the end of 2024. With reference to the latter aggregate, the volume of floating-rate securities stood at € 3,105 million, down from € 3,866 million as at 31 December 2024 (-19.7%).

The share of the portfolio allocated to **ESG debt securities** remained stable at € 2,091 million<sup>2</sup>, accounting for over 15% of the banking book.

**Equity investments** amounted to € 409 million, up from € 403 million at the end of 2024 (+1.5%), mainly due to the equity valuation of investee companies.



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As at 30 June 2025, both short-term (LCR - Liquidity Coverage Ratio) and medium/long-term (NSFR - Net Stable Funding Ratio) **liquidity indicators** were well above the minimum requirement for the current financial year (100%). Specifically, the Liquidity Coverage Ratio stood at 170%, down from 179% in June 2024. The Net Stable Funding Ratio stood at 131%, up from 126%.

The bank continues to have a substantial portfolio of refinanceable assets which, net of haircuts applied, amounted to € 15,349 million compared to € 14,883 million as at 31 December 2024. Available assets amounted to € 10,987 million, a further increase compared to € 10,121 million as at 31 December 2024. The counterbalancing capacity, which includes available daily liquidity balance, remained stable at around € 13 billion.

**Consolidated shareholders' equity**, including profit for the period, amounted to € 4,329 million at 30 June 2025, up € 173 million on the figure at the end of 2024 (+4.2%).

Consolidated **regulatory capital**<sup>1</sup> (phased-in) as at 30 June 2025 amounted to € 4,628 million, up from € 4,349 million at 31 December 2024.

The regulatory **capital ratios**<sup>1</sup> at 30 June 2025, calculated on the basis of regulatory capital and assuming a payout ratio of 75%, were as follows:

- CET1 ratio: 15% (phased-in);
- Tier 1 ratio: 15% (phased-in);
- Total Capital ratio: 17.5% (phased-in).

The **Leverage Ratio** as at 30 June 2025, applying the transitional criteria in force (phased-in), was 6.4%, up from 5.9% at the end of December 2024.

The **MREL Ratio** remains above the regulatory requirement, standing at 27.8% from 30.3% at the end of 2024.

As at 30 June 2025, the total **staff** consisted of 3,727 employees, an increase of 22 compared to the end of 2024.

In the second half of the year, the **foreseeable evolution of operations** will be guided by the management and coordination activities carried out by the BPER Banca S.p.A. Group, into which Banca Popolare di Sondrio merged following the successful outcome of the Public Tender and Exchange Offer completed on July, 25. Thanks to its strong capital base, excellent operating efficiency and solid liquidity position, the Bank expects to achieve positive results for the full year, with a performance exceeding the targets set out in the 2025-2027 Business Plan approved last March.

The consolidated half-yearly financial report as at 30 June 2025 will be published on the company website "<https://istituzionale.popso.it/it>" and filed with the authorised

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storage mechanism eMarket Storage "<https://www.emarketstorage.it/>" and at the bank's head office.

## STATEMENT

Pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, the manager in charge of preparing the company's financial reports, Simona Orietti, declares that the accounting information contained in this press release corresponds to the documented results, books and accounting records.

Signed:

Simona Orietti, manager in charge of preparing corporate accounting documents.

### Attachments:

summary of the main consolidated results;  
key consolidated financial indicators;  
consolidated aggregates and credit quality indicators;  
financial assets by portfolio;  
consolidated balance sheet and income statement;  
summary of the reclassified consolidated income statement;  
quarterly reclassified consolidated income statement.

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The conference call to illustrate the consolidated results as at 30 June 2025 will be held today at 4 p.m. The numbers to access the conference are as follows:

- from Italy: +39 02 802 09 11
- from the United Kingdom: +44 1 212818004
- from the United States (international local number): +1 718 7058796
- from the United States (toll-free): 1 855 2656958

The presentation will be held in Italian, with simultaneous translation into English. Link for the live audio webcast:

<https://87399.choruscall.eu/links/bpds250805.html>

The presentation materials will be available for download in the Investor Relations/Financial Presentations section of our website <https://istituzionale.popso.it/en> shortly before the start of the event.

### Notes:

- 1) Capital ratios are presented taking into account the portion of profit for the period available that can be allocated to self-financing, whose inclusion in own funds is subject to approval by the Supervisory Authority.
- 2) Management information.

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*The English translation is provided solely for the benefit of the reader and in the case of discrepancies the Italian version shall prevail.*



## RESULTS IN BRIEF

(in million of euro)			
Balance sheet	30/06/2025	31/12/2024	Change %
Loans to customers	36,593	35,027	4.47
Loans and receivables with customers measured at amortised cost	36,371	34,792	4.54
Loans and receivables with customers measured at fair value through profit or loss	222	235	-5.76
Loans and receivables with banks	1,964	2,136	-8.06
Financial assets that do not constitute loans	13,297	12,768	4.14
Equity investments	409	403	1.51
Total assets	56,574	56,629	-0.10
Direct funding from customers	45,034	44,500	1.20
Indirect funding from customers	54,646	52,149	4.79
Direct funding from insurance premiums	2,282	2,190	4.18
Customer assets under administration	101,962	98,839	3.16
Other direct and indirect funding	13,556	16,345	-17.06
Equity	4,329	4,156	4.15
Income statement	30/06/2025	30/06/2024	Var. %
Net interest income	556	538	3.28
Total income	854	813	5.10
Profit from continuing operations	492	387	27.16
Profit (loss) for the period	336	264	27.56
Capital ratios *	30/06/2025	31/12/2024	
CET1 Capital ratio (phased-in)	15.0%	15.4%	
Total Capital ratio (phased-in)	17.5%	18.2%	
Free capital	2,511	2,435	
Other information on the banking group	30/06/2025	31/12/2024	
Number of employees	3,716	3,705	
Number of branches	381	381	

\* Capital ratios are shown taking into account the portion of profit for the period that can be allocated to self-financing, the inclusion of which in own funds is subject to approval by the Supervisor.

## ALTERNATIVE PERFORMANCE INDICATORS

<b>Key ratios</b>	<b>30/06/2025</b>	<b>31/12/2024</b>
Equity/Direct funding from customers	9.61%	9.34%
Equity/Loans and receivables with customers	11.83%	11.87%
Equity/Financial assets	32.56%	32.55%
Equity/Total assets	7.65%	7.34%
<b>Profitability indicators</b>	<b>30/06/2025</b>	<b>30/06/2024</b>
Cost/Income ratio *	38.95%	39.10%
Net interest income/Total income *	65.05%	66.19%
Administrative expenses/Total income *	39.57%	37.01%
Net interest income/Total assets	0.98%	0.95%
Net financial income/Total assets *	1.45%	1.25%
Net profit for the year/Total assets	0.59%	0.46%
<b>Asset quality indicators</b>	<b>30/06/2025</b>	<b>31/12/2024</b>
NPL ratio	2.90%	2.93%
Texas ratio	9.25%	9.66%
Net non-performing loans/Equity	1.14%	1.06%
Net non-performing loans/Loans and receivables with customers	0.14%	0.13%
Loans and receivables with customers/Direct funding from customers	81.26%	78.71%
Cost of credit *	0.18%	0.53%

\* Ratios have been calculated using the values as shown in the reclassified summary income statement



**LOANS TO CUSTOMERS - NON PERFORMING AND PERFORMING EXPOSURES**  
**30/06/2025**

(in thousands of euro)	Gross exposure		Impairment losses	Net exposure		Coverage
<b>Non performing exposures</b>	<b>(2.9%)</b>	<b>1,090,010</b>	<b>693,412</b>	<b>(1.08%)</b>	<b>396,598</b>	<b>63.62%</b>
of which Bad loans	<b>(0.83%)</b>	313,638	264,073	<b>(0.14%)</b>	49,565	84.20%
of which Unlikely to pay	<b>(1.89%)</b>	709,216	415,098	<b>(0.8%)</b>	294,118	58.53%
of which Past due	<b>(0.18%)</b>	67,156	14,241	<b>(0.14%)</b>	52,915	21.21%
<b>Performing exposures</b>	<b>(97.1%)</b>	<b>36,475,862</b>	<b>279,685</b>	<b>(98.92%)</b>	<b>36,196,177</b>	<b>0.77%</b>
<b>Total loans to customers</b>	<b>(100%)</b>	<b>37,565,872</b>	<b>973,097</b>	<b>(100%)</b>	<b>36,592,775</b>	<b>2.59%</b>

**LOANS TO CUSTOMERS - NON PERFORMING AND PERFORMING EXPOSURES**  
**31/12/2024**

(in thousands of euro)	Gross exposure		Impairment losses	Net exposure		Coverage
<b>Non performing exposures</b>	<b>(2.93%)</b>	<b>1,055,377</b>	<b>657,281</b>	<b>(1.14%)</b>	<b>398,096</b>	<b>62.28%</b>
of which Bad loans	<b>(0.84%)</b>	303,557	259,448	<b>(0.13%)</b>	44,109	85.47%
of which Unlikely to pay	<b>(1.8%)</b>	646,868	378,259	<b>(0.77%)</b>	268,609	58.48%
of which Past due	<b>(0.29%)</b>	104,952	19,574	<b>(0.24%)</b>	85,378	18.65%
<b>Performing exposures</b>	<b>(97.07%)</b>	<b>34,926,842</b>	<b>297,515</b>	<b>(98.86%)</b>	<b>34,629,327</b>	<b>0.85%</b>
<b>Total loans to customers</b>	<b>(100%)</b>	<b>35,982,219</b>	<b>954,796</b>	<b>(100%)</b>	<b>35,027,423</b>	<b>2.65%</b>



## FINANCIAL ASSETS BY PORTFOLIO

### 30/06/2025

(in thousands of euro)	Total	of which italian government securities	of which foreign government securities
Financial assets held for trading	278,734	0	130,243
Other financial assets mandatorily measured at fair value	353,563	0	0
Financial assets valued at fair value through other comprehensive income	2,936,593	148,605	1,999,676
Financial assets measured at amortised cost	9,727,703	5,802,585	1,733,871
<b>Total</b>	<b>13,296,593</b>	<b>5,951,190</b>	<b>3,863,790</b>

## FINANCIAL ASSETS BY PORTFOLIO

### 31/12/2024

(in thousands of euro)	Total	of which italian government securities	of which foreign government securities
Financial assets held for trading	174,038	0	0
Other financial assets mandatorily measured at fair value	330,771	0	0
Financial assets valued at fair value through other comprehensive income	2,656,254	197,550	1,705,880
Financial assets measured at amortised cost	9,607,226	5,596,936	1,939,769
<b>Total</b>	<b>12,768,289</b>	<b>5,794,486</b>	<b>3,645,649</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(in thousands of euro)

ASSETS		30/06/2025	31/12/2024
10.	CASH AND CASH EQUIVALENTS	2,022,352	3,738,224
20.	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS	853,827	739,876
	a) financial assets held for trading	278,734	174,038
	c) financial assets mandatorily at fair value through profit or loss	575,093	565,838
30.	FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME	2,936,593	2,656,254
40.	FINANCIAL ASSETS AT AMORTISED COST	46,937,873	45,459,416
	a) loans and receivables with banks	1,963,777	2,135,962
	b) loans and receivables with customers	44,974,096	43,323,454
60.	CHANGE IN VALUE OF MACRO-HEDGED FINANCIAL ASSETS (+/-)	1,575	2,139
70.	EQUITY INVESTMENTS	408,844	402,758
90.	PROPERTY, EQUIPMENT AND INVESTMENT PROPERTY	870,659	663,577
100.	INTANGIBLE ASSETS	39,334	35,836
	of which:		
	- goodwill	12,632	12,632
110.	TAX ASSETS	191,734	190,030
	a) current	1,310	1,776
	b) deferred	190,424	188,254
120.	NON-CURRENT ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS	-	108,593
130.	OTHER ASSETS	2,311,547	2,631,879
<b>TOTAL ASSETS</b>		<b>56,574,338</b>	<b>56,628,582</b>



LIABILITY AND EQUITY		30/06/2025	31/12/2024
10.	FINANCIAL LIABILITIES AT AMORTISED COST	49,561,965	50,729,041
	a) due to banks	4,527,745	6,228,550
	b) due to customers	39,376,729	39,346,409
	c) securities issued	5,657,491	5,154,082
20.	FINANCIAL LIABILITIES HELD FOR TRADING	42,940	16,561
40.	HEDGING DERIVATIVES	1,991	2,426
60.	TAX LIABILITIES	150,778	72,423
	a) current	48,850	41,501
	b) deferred	101,928	30,922
70.	LIABILITIES ASSOCIATED WITH NON-CURRENT ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS	-	3
80.	OTHER LIABILITIES	2,077,354	1,228,645
90.	PROVISION FOR POST-EMPLOYMENT BENEFITS	30,976	32,577
100.	PROVISIONS FOR RISKS AND CHARGES:	379,339	390,567
	a) loans commitments and	84,074	88,827
	b) pensions and similar	187,471	189,432
	c) other provisions	107,794	112,308
120.	VALUATION RESERVES	176,537	6,559
150.	RESERVES	2,402,089	2,160,953
160.	SHARE PREMIUM	79,037	78,934
170.	SHARE CAPITAL	1,360,157	1,360,157
180.	TREASURY SHARES (-)	(25,048)	(25,220)
190.	EQUITY ATTRIBUTABLE TO MINORITY INTERESTS	14	14
200.	PROFIT (LOSS) FOR THE PERIOD (+/-)	336,209	574,942
TOTAL LIABILITIES AND EQUITY		56,574,338	56,628,582

## CONSOLIDATED INCOME STATEMENT

(in thousands of euro)

ITEMS	30/06/2025	30/06/2024
10. INTEREST AND SIMILAR INCOME	905,707	1,087,047
of which: interest calculated using the effective interest method	865,475	1,068,007
20. INTEREST AND SIMILAR EXPENSE	(349,979)	(548,989)
30. <b>NET INTEREST INCOME</b>	<b>555,728</b>	<b>538,058</b>
40. FEE AND COMMISSION INCOME	238,693	223,695
50. FEE AND COMMISSION EXPENSE	(11,240)	(11,031)
60. <b>NET FEE AND COMMISSION INCOME</b>	<b>227,453</b>	<b>212,664</b>
70. DIVIDENDS AND SIMILAR INCOME	5,913	3,222
80. NET TRADING INCOME	41,088	56,484
90. NET HEDGING INCOME	(92)	2
100. NET GAINS FROM SALES OR REPURCHASES OF:	21,059	12,356
a) financial assets at amortized cost	12,385	7,668
b) financial assets at fair value through other comprehensive income	8,673	4,012
c) financial liabilities	1	676
110. NET GAINS ON FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS	2,926	(7,389)
b) other financial assets mandatorily measured at fair value	2,926	(7,389)
120. <b>TOTAL INCOME</b>	<b>854,075</b>	<b>815,397</b>
130. NET IMPAIRMENT LOSSES FOR CREDIT RISK RELATING TO:	(33,772)	(111,949)
a) financial assets at amortized cost	(33,916)	(111,833)
b) financial assets at fair value through other comprehensive income	144	(116)
140. NET GAINS FORM CONTRACTUAL CHANGES WITHOUT DERECOGNITION	(3,055)	(1,974)
150. <b>NET FINANCIAL INCOME</b>	<b>817,248</b>	<b>701,474</b>
180. <b>NET FINANCIAL INCOME AND INSURANCE INCOME</b>	<b>817,248</b>	<b>701,474</b>
190. ADMINISTRATIVE EXPENSES:	(341,604)	(326,644)
a) personnel expenses	(165,083)	(156,106)
b) other administrative expenses	(176,521)	(170,538)
200. NET ACCRUALS TO PROVISIONS FOR RISKS AND CHARGES	(3,071)	(14,449)
a) commitments for guarantees given	4,749	8,058
b) other net provisions	(7,820)	(22,507)
210. DEPRECIATION AND NET IMPAIRMENT LOSSES ON PROPERTY, EQUIPMENT AND INVESTMENT PROPERTY	(25,208)	(26,487)
220. AMORTISATION AND NET IMPAIRMENT LOSSES ON INTANGIBLE ASSETS	(9,254)	(7,937)
230. OTHER NET OPERATING INCOME	51,147	44,445
240. <b>OPERATING COSTS</b>	<b>(327,990)</b>	<b>(331,072)</b>
250. SHARE OF PROFITS OF INVESTEEs	19,965	18,257
260. NET FAIR VALUE LOSSES ON PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS MEASURED	(17,237)	(1,640)
270. GOODWILL IMPAIRMENT LOSSES	-	-
280. NET GAINS ON SALES OF INVESTMENTS	325	133
290. <b>PRE-TAX PROFIT FROM CONTINUING OPERATIONS</b>	<b>492,311</b>	<b>387,152</b>
300. TAXES ON INCOME FOR THE YEAR FOR CONTINUING OPERATIONS	(156,102)	(123,590)
310. <b>POST-TAX PROFIT FROM CONTINUING OPERATIONS</b>	<b>336,209</b>	<b>263,562</b>
330. <b>NET PROFIT (LOSS) FOR THE PERIOD</b>	<b>336,209</b>	<b>263,562</b>
340. NET (PROFIT) LOSS OF THE PERIOD ATTRIBUTABLE TO MINORITY INTERESTS	-	-
350. <b>NET PROFIT (LOSS) FOR THE PERIOD ATTRIBUTABLE TO THE OWNERS OF PARENT BANK</b>	<b>336,209</b>	<b>263,562</b>
EARNINGS (LOSS) PER SHARE	0.752	0.586
DILUTED EARNINGS (LOSSES) PER SHARE	0.752	0.586



## RECLASSIFIED CONSOLIDATED SUMMARY INCOME STATEMENT

(in thousands of euro)	30/06/2025	30/06/2024	+/-	Change %
Net interest income	555,728	538,058	17,670	3.28
Dividends and similar income	5,913	3,222	2,691	83.52
Net fee and commission income	227,453	212,664	14,789	6.95
Net gains on financial assets [a]	62,296	66,311	-4,015	-6.05
Result of other financial assets at FVTPL [b]	2,926	-7,389	10,315	-139.60
of which Loans	-1,395	-6,781	5,386	-79.43
of which Other	4,321	-608	4,929	n.s.
<b>Total income</b>	<b>854,316</b>	<b>812,866</b>	<b>41,450</b>	<b>5.10</b>
Net impairment losses [c]	-32,319	-103,334	71,015	-68.72
<b>Net financial income</b>	<b>821,997</b>	<b>709,532</b>	<b>112,465</b>	<b>15.85</b>
Personnel expenses [d]	-161,537	-151,567	-9,970	6.58
Other administrative expenses [e]	-176,521	-149,243	-27,278	18.28
Other net operating income [d]	47,601	39,906	7,695	19.28
Net accruals to provisions for risks and charges [f]	-7,820	-22,507	14,687	-65.26
Depreciation and amortisation on tangible and intangible assets	-34,462	-34,424	-38	0.11
<b>Operating costs</b>	<b>-332,739</b>	<b>-317,835</b>	<b>-14,904</b>	<b>4.69</b>
<b>Operating result</b>	<b>489,258</b>	<b>391,697</b>	<b>97,561</b>	<b>24.91</b>
Charges for the stabilization of the banking System [e]	0	-21,295	21,295	-100.00
Share of profits of investees and net gains on sales of investments	3,053	16,750	-13,697	-81.77
<b>Pre-tax profit from continuing operations</b>	<b>492,311</b>	<b>387,152</b>	<b>105,159</b>	<b>27.16</b>
Income taxes	-156,102	-123,590	-32,512	26.31
<b>Net profit (loss) for the period</b>	<b>336,209</b>	<b>263,562</b>	<b>72,647</b>	<b>27.56</b>
Net (profit) loss of the period attributable to minority interests	0	0	0	n.s.
<b>Net profit (loss) for the period attributable to the owners of Parent</b>	<b>336,209</b>	<b>263,562</b>	<b>72,647</b>	<b>27.56</b>

### Notes:

[a] The result of financial activities is made up of the sum of items 80-90-100 in the income statement net of losses on disposals of 0.241 million euro.

[b] The result of other financial assets at FVTPL consists of item 110 in the income statement.

[c] Net impairment losses is made up of the sum of items 130 - 140 - 200 a) in the income statement inclusive of losses on disposals of 0.241 million euro.

[d] Reclassified personnel expenses and other operating income by netting them off against the proceeds of the retirement employees fund for 3.546 million euro;

[e] Charges for the stabilization of the banking Systems were separated from other administrative expenses;

[f] Net accruals to provisions for risks and charges consists of item 200 b) in the income statement.

[G] Gains (losses) on participations and other investments is the sum of items 250 - 260 - 270 - 280 in the income statement.

## RECLASSIFIED CONSOLIDATED QUARTERLY INCOME STATEMENTS

(in million of euro)	Q2 - 2025	Q1 - 2025	Q4 - 2024	Q3 - 2024	Q2 - 2024
Net interest income	283.7	272.1	276.5	275.5	271.0
Dividends and similar income	5.6	0.4	0.2	3.1	2.2
Net fee and commission income	112.0	115.4	116.7	105.1	105.8
Net gains on financial assets [a]	29.4	32.9	31.7	33.8	30.8
Result of other financial assets at FVTPL [b]	4.4	-1.4	0.0	-0.4	-6.2
of which Loans	-0.1	-1.2	-0.2	-2.5	-4.8
of which Other	4.5	-0.2	0.2	2.1	-1.4
<b>Total income</b>	<b>435.0</b>	<b>419.4</b>	<b>425.1</b>	<b>417.1</b>	<b>403.7</b>
Net impairment losses [c]	-9.8	-22.5	-42.1	-39.4	-60.5
<b>Net financial income</b>	<b>425.1</b>	<b>396.9</b>	<b>383.0</b>	<b>377.7</b>	<b>343.2</b>
Personnel expenses [d]	-80.8	-80.8	-84.7	-78.1	-74.9
Other administrative expenses [e]	-97.1	-79.5	-95.4	-72.9	-75.5
Other net operating income [d]	24.7	22.9	27.5	25.0	22.5
Net accruals to provisions for risks and charges [f]	-3.6	-4.2	-2.0	-5.4	-21.4
Depreciation and amortisation on tangible and intangible assets	-18.1	-16.4	-24.0	-18.0	-17.8
<b>Operating costs</b>	<b>-174.8</b>	<b>-158.0</b>	<b>-178.6</b>	<b>-149.4</b>	<b>-167.1</b>
<b>Operating result</b>	<b>250.4</b>	<b>238.9</b>	<b>204.4</b>	<b>228.3</b>	<b>176.1</b>
Charges for the stabilization of the banking System [e]	0.0	0.0	0.0	0.0	-1.3
Share of profits of investees and net gains on sales of investments	-10.3	13.3	6.4	14.5	2.5
<b>Pre-tax profit from continuing operations</b>	<b>240.1</b>	<b>252.2</b>	<b>210.8</b>	<b>242.8</b>	<b>177.3</b>
Income taxes	-77.2	-78.9	-67.7	-74.5	-59.0
<b>Net profit (loss) for the period</b>	<b>162.9</b>	<b>173.3</b>	<b>143.1</b>	<b>168.3</b>	<b>118.3</b>
Net (profit) loss of the period attributable to minority interests	0.0	0.0	0.0	0.0	0.0
<b>Net profit (loss) for the period attributable to the owners of Parent bank</b>	<b>162.9</b>	<b>173.3</b>	<b>143.1</b>	<b>168.3</b>	<b>118.3</b>

### Notes:

[a] The result of financial activities is made up of the sum of items 80-90-100 in the income statement.

[b] The result of other financial assets at FVTPL consists of item 110 in the income statement.

[c] Net impairment losses is made up of the sum of items 130 - 140 - 200 a) in the income statement.

[d], [e] and [f] The amounts are shown in accordance with the reclassifications shown in the reclassified consolidated summary of income statement.